

Technology Transformation:

Law Practices Building a Remote Legal Firm in the New Normal

Disruption and Digital Transformation

The COVID-19 pandemic disrupted law firms and illuminated a digital divide. According to the *Industry Report: Survival or Evolution*, tech-based practices are thriving – while paper-based firms struggle with the list of issues below:

Today's law practice is adopting...

- 24/7 resource access
- Remote collaboration
- Virtual client experiences
- Cybersecurity

...to thrive and profit in a remote world.

- Remote access
- Limited services
- Low productivity
- At-risk data
- Lack of visibility

Pandemic Changes, Virtual Challenges



Video conferencing has become the new normal

Tech Barriers in a Remote Era

82%

said technology was extremely or very important to their firm...

1/2

But half only have one or no full time IT staff

45%

lack a mobile practice management app

47%

only use collaborative messaging

Billing Concerns



Almost 60% collect electronic payments but...



40% worry about pricing



More than 1 in 5 struggle with mobility and security

Compliance Confusion

50% of today's law firms are "unsure" if they are compliant

Almost 30% struggle with understanding the complexity of regulations

More than half are unaware of mandatory regulations for proper data storage

Now practice management technology is energizing law firms – and driving remote collaboration and higher profits

Top 3 Practice Management Tools



80% use calendar software



79% depend on time tracking/billing tools



74% use document management

Top 3 Legal Remote Work Tools



9 out of 10 use some video or teleconferencing



58% use remote desktop tools



57% use cloud-based document management



To solve remote challenges and retain client loyalty in the pandemic and beyond, the legal industry is evolving into a new era of cloud-based business.

The Digital Path to Law Firm Success

The most successful law firms are turning to practice management software that empowers remote collaboration and exceptional client service, no matter where staff and clients are located. A robust all-in-one solution includes a simplified, user-friendly experience, advanced functionality, cloud tools and state-of-the-art security and compliance – so firms can maximize revenue.



Calendaring, email, payment and time tracking tools



Case and document management



Powerful accounting integration, Office 365 and more



Full IT Support



Collaborative remote work tools



Secure and convenient client portal features

Read our eBook, *Transformation Through Technology: How Law Firms are Adapting to the New Normal* – to find out how leading law firms are creating a more secure, mobile, and collaborative era.

To learn how your law practice can boost revenue and offer exceptional service – no matter where your clients and staff are located – contact AbacusNext.

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